

Essential for electricity.

Essential to Brazil.



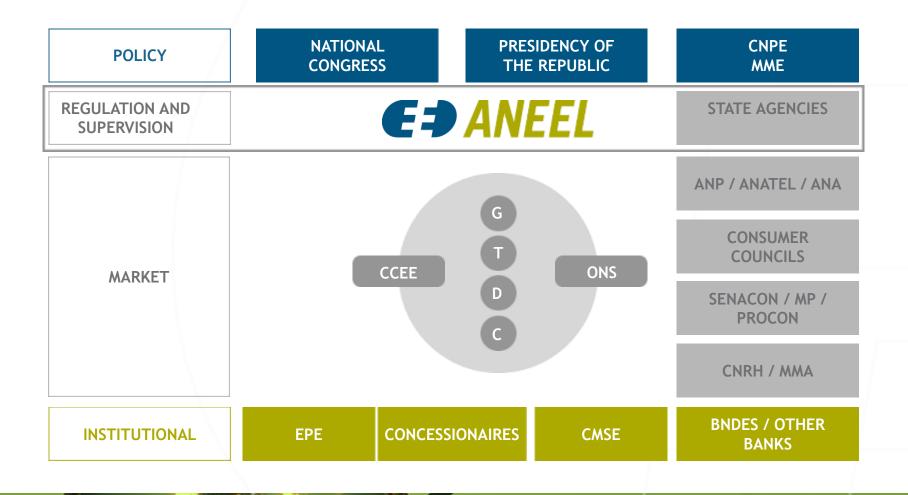
Energy Regulation: Reflection on the experiences of Brazil



Rio de Janeiro - RJ December 7, 2016



INSTITUTIONAL STRUCTURE OF THE BRAZILIAN ELECTRICAL SECTOR

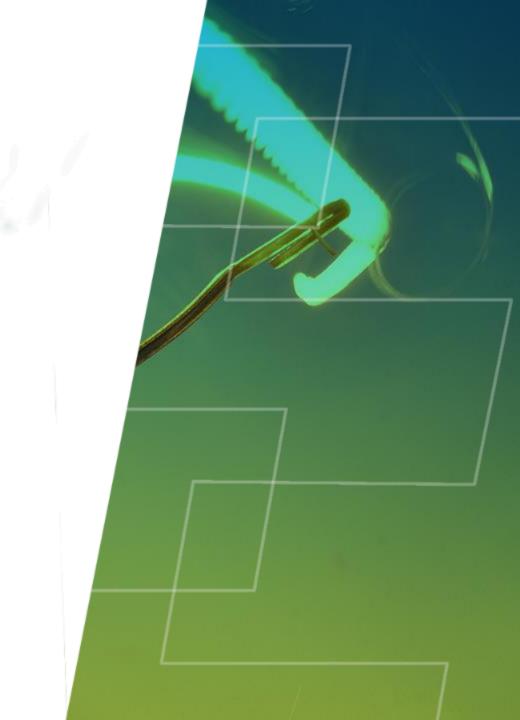


[MAIN COMPETENCES

- **REGULATION**
- INSPECTION
- **MEDIATION**
- AUTHORIZATION / CONCESSIONS

AND HOW DO WE DO IT?

- We provide guidance
- We apply penalties (when necessary)
- We resolve conflicts



BRAZILIAN ELECTRIC SECTOR - INSTITUTIONAL MODEL HOW WE GOT HERE

- First Reform The electrical power market
 - Laws No. 9,074 of 1995, No. 9,427 of 1996 and No. 9,648 of 1998
 - Creation of ANEEL, MAE, ONS and Free Consumers
 - Segregation of G, T, D and C activities
 - Expansion of supply based on the scarcity price signal (marginal cost)
- The New Model Response to the 2001 rationing
 - Laws No. 10,847 and No. 10,848, both of 2004
 - Replacement of MAE by CCEE
 - Creation of EPE return of planning
 - Regulated auctions expansion based on average cost

BRAZILIAN ELECTRIC SECTOR - INSTITUTIONAL MODEL THE PARADIGM OF TIME

- Reduction of inefficiencies and appropriation of monopoly rents
 - Generation and Marketing Competition in the market
 - Transmission Market competition
 - Distribution Monopoly regulated by price cap
- Technological innovation Natural Gas with combined cycle
- Long Term Financing Project Finance
 - Developments with long periods of construction
 - BNDES
 - Distributors Receivables

BRAZILIAN ELECTRIC SECTOR - INSTITUTIONAL MODEL POINTS OF SATURATION

- Reducing Distributors' capacity to support the expansion of generation
 - Obesity of Portion A
 - Emergence of Default in Short Term Market
 - Over-contracting
- Increased in complexity and construction deadlines in hydro / thermal plants and in Transmission
- Decrease in credit availability



DISTRIBUTED GENERATION



SMART GRID



ELECTRICAL MOBILITY

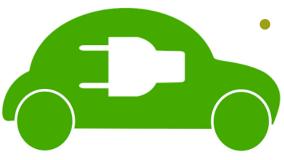


ENERGY STORAGE

DISTRIBUTED GENERATION AND BATTERIES

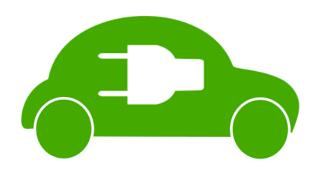


- Highly declining investment costs
- ZERO Marginal Cost!
- Modularity
- Low locational constraint Well-distributed energy potential in the country (generation) and transportable modules (batteries)
- Positive externalities
- Short term of construction



Electric mobility

- Will be a short-term reality
- Increased demand for electricity
- New business models



- Foxconn \$15.000 ???
- Nissan Leaf \$29.000 135km
- Ford Focus \$30.000 122km
- Fiat 500e \$31.800 135km
- VW e-Golf \$33.500 135km
- Renault Zoe \$19.000* 210km
- Tesla S \$53.000 350km
- Tesla 3 \$35.000 345km

REASON FOR BEING ANEEL'S MISSION

To provide favorable conditions for the electricity market to develop with balance among agents and for the benefit of society

